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March 2023

THANK YOU!

We would like to take a moment and thank all the contractors for the work you do in our programs, **saving our common customers over 2 million kWh in 2022!** It's good to take a moment and look back and appreciate all the work that has been done and look forward to 2023.

Spring Safety Moment

You'd be remiss to turn on the news lately without seeing flooding in California, severe weather in the Northeast, and our normal soggy spring here in the Northwest. It's just one reason why spring is a great time to **revisit your family's Emergency Plan** and update it if changes are needed.



The National Safety Council recommends every family have an emergency plan ready in the event of a natural disaster or other catastrophic events. Spring is a great time to review that plan with family members and make updates for the coming year. Remember to have an emergency kit at [home](#) and in your [car](#) - you never know when disaster may strike.

The Federal Emergency Management Agency says an emergency kit should include one gallon of water per day for each person, a three-day supply of food, a flashlight/batteries, a first aid kit, a filter mask, plastic sheeting, duct tape, and personal items like medication. Visit the [FEMA website for a complete list](#).

Your emergency plan should include:

- A communications plan to outline how your family members will contact one another and where to meet if it's safe to go outside.
- A shelter-in-place plan if outside air is contaminated - FEMA recommends sealing windows, doors, and air vents with plastic sheeting.
- A getaway plan that includes various routes and destinations in different directions that don't rely on transportation.

Also, make sure your [first aid kit is updated](#) with the items you'll really need to stay safe. Please be safe out there!

2022 Results

A heartfelt thanks for all the work in our programs this past year. In 2022 our Residential Energy Efficiency Programs saved 2,307,414 kWh and provided \$1,193,766 in rebates for our mutual customers. **This will save customers an estimated \$230,741.40 in energy costs for 2023.** Here is what we did together:

- 379 heat pumps installed saving 1.979M kWh
- 220 window installations saving 1.979K kWh
- 252 insulation projects saving 134.44k kWh

All this happens because of your commitment and work in programs.

2023 Program Changes



HVAC installations after 12/31/2022 must have a balance point **less than or equal to 30F**, anything greater will result in disqualification. The adjustment for duct sizing has been removed to align with BPA specifications.

Please use the latest edition of the workbooks on the website. Updates have been added to fix minor problems and the color coding for errors will now **highlight in red** where problems occur.

2023 Lake Stevens Energy Efficiency Pilot:

Residential Customers will receive a 25% increase in rebates for Heating, Windows & Insulation!

To qualify for the increased rebate, customers must have:

- A Lake Stevens address where equipment will be installed
- Project(s) must be completed by December 31, 2023, and meet all program guidelines.
- Projects completed after March 1, 2023, are eligible for the pilot.

Rebate Amounts for the Pilot are:

- Heating
 - 10 HSPF & SEER 15 or HSPF2 8.5 & SEER2 15.2 = \$3125 (currently \$2500)
 - 9.0 HSPF & SEER 14 or HSPF2 8.1 & SEER2 14.3 = \$1875 (currently \$1500)
- Windows
 - Double-pane metal frame to double/triple-pane U.30 or less =

- \$62.50 (currently \$50)
- Single-pane to double/triple-pane U.30 or less = \$125 (currently \$100)
- Double-pane metal frame to double/triple-pane U.22 or less = \$81.25 (currently \$65)
- Single-pane to double/triple-pane U.22 = \$ 162.50 (currently \$130)
- Insulation
 - Insulation Rebates currently at \$0.50/SF will increase to \$0.625/SF
 - Insulation Rebates currently at \$1.00/SF = \$1.25/SF

Contractors will receive a **25% increase** in the Project Development Incentive (PDI) for these projects!

Please visit our website at [Residential-Contractor-Resources](#) to download the latest version of the Workbook. When the location "Lake Stevens" is chosen, rebates will automatically increase in the workbook.

Announcements:

Future Changes

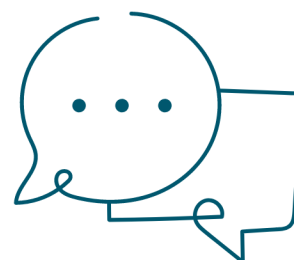
In the fourth quarter of 2023/first quarter of 2024, we will be launching our new rebate application portal, as well as a new Trade Ally portal. Some of the benefits of the Trade Ally portal will include:

- Ability to submit rebate applications online
- Dashboards showing real-time project status
- Auto-reminders for important dates (project expirations, etc...)
- Completed project history
- Securely upload project documents (spec sheets, pictures, etc..)
- Securely upload required trade ally documents (licenses, certificates of insurance, W9s, etc...) and auto reminders when documents are expiring

We will be moving away from Excel, which will resolve many of the problems with IOS-based applications. This is something that has been requested and we're excited to be moving forward with it! Periodic updates will be sent out during the development - we are really excited about the future of our programs.

Request a PUD Refresher Training

The PUD Trade Ally team has been hosting "refresher trainings" for Trade Allies with new staff or those that might have questions about the new applications and workbooks. If this would benefit your staff, **please reach out using the contact info below**. These "refresher trainings" run about 90 minutes or less depending on the questions.



Important Reminder - Macros in Excel Workbooks

We use macros in our Heating and Windows workbooks to include additional features, but they are not required for basic workbook functionality. You may have encountered this in completing an application lately.

Please use the latest version available on the PUD [website](#) to avoid any issues. If you have questions, please reach out using the contact info below.

2023 EXCELLENCE IN MARKETING



Snohomish County PUD

[LEARN MORE](#)

Winner in 2020, 2021,
2022 and 2023!

Contact Info

- Trade Ally Questions
 - PUDTradeAlly@snopud.com
 - John Petosa
 - jfpetosa@snopud.com
 - (425) 783-8254 (desk)
 - (425) 530-6603
- Program Questions
 - John Petosa (as of October 2022)
 - jfpetosa@snopud.com
- Technical Questions or Support
 - Call an Energy Advisor at (425) 229-5598
 - ce@snopud.com (non-urgent)
- Rebate Application Questions and Submittals
 - ce@snopud.com

If you have any questions about:
Eligibility ...Equipment...Specifications...Sizing Calculator
CALL BEFORE YOU INSTALL: 425-229-5598!

We appreciate all of the work you do!

