

## Lighting Incentive Structure

For Lighting Retrofits in Commercial & Industrial Facilities (effective 01/01/2024)

### Linear Lighting to LED (T5 & T8)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Type A Lamps	ALL	\$1/TLED	\$1/TLED	\$1/TLED
Type B/C Lamps	ALL	\$4/TLED	\$4/TLED	\$4/TLED
Components	5-15	\$10	\$14	\$16
	16-30	\$22	\$28	\$34
	31-50	\$31	\$42	\$48
	51-70	\$44	\$60	\$69
	71-100	\$59	\$79	\$90
	101-200	\$85	\$114	\$130
	201-250	\$121	\$162	\$185
	251-300	\$139	\$188	\$214
	301-350	\$155	\$210	\$239
	351-400	\$168	\$228	\$260
401-450	\$180	\$242	\$276	
> 450	\$196	\$265	\$303	
Kits & Fixtures	5-15	\$21	\$29	\$33
	16-30	\$45	\$59	\$70
	31-50	\$64	\$87	\$99
	51-70	\$92	\$124	\$143
	71-100	\$122	\$164	\$187
	101-200	\$177	\$237	\$271
	201-250	\$252	\$338	\$386
	251-300	\$289	\$392	\$446
	301-350	\$323	\$437	\$498
	351-400	\$351	\$475	\$541
401-450	\$374	\$505	\$575	
> 450	\$409	\$553	\$631	

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### Linear Lighting to LED (4' T12)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
<b>Type B/C Lamps</b>	ALL	\$4/TLED	\$4/TLED	\$4/TLED
<b>Components</b>	20-40	\$23	\$30	\$36
	41-55	\$30	\$41	\$46
	56-80	\$38	\$51	\$59
	81-100	\$48	\$64	\$73
	101-200	\$85	\$114	\$130
	201-250	\$121	\$162	\$185
	251-300	\$139	\$188	\$214
	301-350	\$155	\$210	\$239
	351-400	\$168	\$228	\$260
	401-450	\$180	\$242	\$276
>450	\$196	\$265	\$303	
<b>Kits &amp; Fixtures</b>	20-40	\$47	\$63	\$74
	41-55	\$63	\$85	\$95
	56-80	\$79	\$107	\$122
	81-100	\$99	\$133	\$153
	101-200	\$177	\$237	\$271
	201-250	\$252	\$338	\$386
	251-300	\$289	\$392	\$446
	301-350	\$323	\$437	\$498
	351-400	\$351	\$475	\$541
	401-450	\$374	\$505	\$575
>450	\$409	\$553	\$631	

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### Linear Lighting to LED (8' T12)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
<b>Type B/C Lamps</b>	ALL	\$4/TLED	\$4/TLED	\$4/TLED
<b>Components</b>	20-55	\$26	\$36	\$40
	56-100	\$39	\$52	\$60
	101-200	\$85	\$114	\$130
	201-250	\$121	\$162	\$185
	251-300	\$139	\$188	\$214
	301-350	\$155	\$210	\$239
	351-400	\$168	\$228	\$260
	401-450	\$180	\$242	\$276
	>450	\$196	\$265	\$303
<b>Kits &amp; Fixtures</b>	20-55	\$55	\$74	\$84
	56-100	\$81	\$108	\$124
	101-200	\$177	\$237	\$271
	201-250	\$252	\$338	\$386
	251-300	\$289	\$392	\$446
	301-350	\$323	\$437	\$498
	351-400	\$351	\$475	\$541
	401-450	\$374	\$505	\$575
	>450	\$409	\$553	\$631

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### HID Lighting to LED (Metal Halide, High Pressure Sodium, Etc...)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Lamps	10-100	\$26	\$35	\$40
	101-200	\$52	\$70	\$81
	> 200	\$61	\$82	\$93
Kits	10-50	\$30	\$40	\$45
	51-100	\$58	\$78	\$87
	101-200	\$102	\$138	\$156
	201-250	\$137	\$184	\$210
	251-300	\$145	\$199	\$224
	301-350	\$148	\$200	\$229
	351-400	\$156	\$210	\$242
	401-450	\$161	\$217	\$248
	> 450	\$179	\$243	\$277
Fixtures	10-50	\$51	\$67	\$76
	51-100	\$98	\$131	\$150
	101-200	\$177	\$237	\$271
	201-250	\$252	\$338	\$386
	251-300	\$289	\$392	\$446
	301-350	\$323	\$437	\$498
	351-400	\$351	\$475	\$541
	401-450	\$374	\$505	\$575
	> 450	\$409	\$553	\$631

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### Non-Linear Lighting to LED (Incandescent, Halogen, CFL, etc.)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Kits	5 - 15	\$12	\$16	\$17
	16 - 35	\$28	\$36	\$41
	36 - 55	\$44	\$59	\$68
	56 - 100	\$58	\$76	\$87
	101 - 200	\$102	\$138	\$156
	201 - 250	\$137	\$184	\$210
	251 - 300	\$145	\$199	\$224
	301 - 350	\$148	\$200	\$229
	351 - 400	\$156	\$210	\$242
	401 - 450	\$161	\$217	\$248
> 450	\$179	\$243	\$277	
Fixtures	5 - 15	\$15	\$21	\$22
	16 - 35	\$35	\$45	\$52
	36 - 55	\$55	\$74	\$85
	56 - 100	\$72	\$95	\$109
	101 - 200	\$177	\$237	\$271
	201 - 250	\$252	\$338	\$386
	251 - 300	\$289	\$392	\$446
	301 - 350	\$323	\$437	\$498
	351 - 400	\$351	\$475	\$541
	401 - 450	\$374	\$505	\$575
> 450	\$409	\$553	\$631	

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### Misc. Lighting to LED / Other

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Lamps	5-100	\$10	\$16	\$17
	101-150	\$23	\$32	\$36
	151-200	\$29	\$39	\$45
	201-250	\$33	\$45	\$51
	> 250	\$39	\$52	\$59
Kits	5-100	\$35	\$47	\$55
	101-150	\$72	\$98	\$109
	151-200	\$91	\$122	\$138
	201-250	\$105	\$141	\$160
	> 250	\$121	\$162	\$187
Fixtures	5-100	\$52	\$69	\$79
	101-150	\$108	\$145	\$166
	151-200	\$137	\$184	\$208
	201-250	\$155	\$210	\$239
	> 250	\$182	\$245	\$279
Exit Signs	ALL	\$29/Sign		

### Fixture Removals (non-replaced)

	Type	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Removal	Non-Linear	\$15	\$15	\$15
	Linear	\$20	\$20	\$20
	HID	\$40	\$40	\$40
	Other	\$20	\$20	\$20

# Lighting Incentive Structure

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## Lighting Controls

	Controlled Fixture Wattage	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
		Incen. Per Fixt / Max per Sensor	Incen. Per Fixt / Max per sensor	Incen. Per Fixt / Max per sensor
<b>Controls - Simple/Binary</b> (ex. Occupany, Daylight Harvesting)	1-10	\$4 / \$50	\$4 / \$50	\$4 / \$50
	11-20	\$4 / \$50	\$6 / \$50	\$6 / \$50
	21-30	\$6 / \$50	\$7 / \$50	\$9 / \$50
	31-40	\$7 / \$50	\$10 / \$50	\$11 / \$50
	41-50	\$9 / \$50	\$11 / \$50	\$12 / \$50
	51-60	\$10 / \$50	\$13 / \$50	\$14 / \$50
	61-80	\$12 / \$50	\$17 / \$50	\$19 / \$50
	81-100	\$15 / \$50	\$21 / \$50	\$23 / \$50
	100+	\$21 / \$50	\$28 / \$50	\$32 / \$50
<b>Controls - Combination</b> (ex. Occupany + Daylight Harvesting)	1-10	\$4 / \$70	\$6 / \$70	\$6 / \$70
	11-20	\$7 / \$70	\$10 / \$70	\$13 / \$70
	21-30	\$9 / \$70	\$12 / \$70	\$17 / \$70
	31-40	\$11 / \$70	\$14 / \$70	\$22 / \$70
	41-50	\$13 / \$70	\$18 / \$70	\$26 / \$70
	51-60	\$15 / \$70	\$21 / \$70	\$30 / \$70
	61-80	\$20 / \$70	\$27 / \$70	\$38 / \$70
	81-100	\$26 / \$70	\$34 / \$70	\$50 / \$70
	100+	\$34 / \$70	\$45 / \$70	\$66 / \$70
<b>Controls - Networked</b> (Addressable groups, scheduling, task tuning, etc...)	1-10	\$11	\$14	\$18
	11-20	\$29	\$38	\$44
	21-30	\$43	\$58	\$67
	31-40	\$55	\$75	\$86
	41-50	\$68	\$91	\$104
	51-60	\$71	\$96	\$110
	61-80	\$81	\$109	\$124
	81-100	\$90	\$122	\$138
	100+	\$103	\$140	\$158
<b>Controls - LLLC</b> (DLC Approved, Individually addressable fixtures, scheduling, task tuning, etc...)	1-10	\$13	\$18	\$22
	11-20	\$36	\$48	\$56
	21-30	\$53	\$73	\$84
	31-40	\$68	\$94	\$107
	41-50	\$86	\$114	\$130
	51-60	\$88	\$120	\$137
	61-80	\$102	\$136	\$155
	81-100	\$113	\$153	\$173
	100+	\$128	\$174	\$197