

# Lighting Incentive Structure

For Lighting Retrofits in Commercial & Industrial Facilities (effective 01/01/2023)

## Linear Lighting to LED (T5 & T8)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Type A Lamps	ALL	\$1/TLED	\$1/TLED	\$1/TLED
Type B/C Lamps	ALL	\$4/TLED	\$4/TLED	\$4/TLED
Components	5-15	\$6	\$9	\$10
	16-30	\$14	\$19	\$22
	31-50	\$21	\$27	\$31
	51-70	\$29	\$38	\$45
	71-100	\$33	\$44	\$48
	101-200	\$43	\$6	\$65
	201-250	\$57	\$77	\$88
	251-300	\$60	\$83	\$94
	301-350	\$62	\$84	\$96
	351-400	\$65	\$88	\$101
	401-450	\$67	\$91	\$104
> 450	\$75	\$245	\$116	
Kits	5-15	\$13	\$18	\$20
	16-30	\$29	\$39	\$45
	31-50	\$44	\$56	\$64
	51-70	\$61	\$80	\$93
	71-100	\$68	\$91	\$101
	101-200	\$89	\$12	\$136
	201-250	\$119	\$160	\$183
	251-300	\$126	\$173	\$195
	301-350	\$129	\$174	\$199
	351-400	\$136	\$183	\$210
	401-450	\$140	\$189	\$216
> 450	\$156	\$211	\$241	
Fixtures	5-15	\$18	\$25	\$29
	16-30	\$39	\$51	\$61
	31-50	\$56	\$76	\$86
	51-70	\$80	\$108	\$124
	71-100	\$106	\$143	\$163
	101-200	\$154	\$206	\$236
	201-250	\$219	\$294	\$336
	251-300	\$251	\$341	\$388
	301-350	\$281	\$380	\$433
	351-400	\$305	\$413	\$470
	401-450	\$325	\$439	\$500
> 450	\$356	\$481	\$549	

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### Linear Lighting to LED (4' T12)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Type B/C Lamps	ALL	\$4/TLED	\$4/TLED	\$4/TLED
Components	20-40	\$14	\$18	\$21
	41-55	\$18	\$24	\$27
	56-80	\$24	\$31	\$36
	81-110	\$29	\$38	\$44
	> 110	\$34	\$45	\$52
Kits	20-40	\$29	\$38	\$44
	41-55	\$38	\$50	\$56
	56-80	\$49	\$64	\$74
	81-110	\$60	\$79	\$91
	> 110	\$70	\$94	\$108
Fixtures	20-40	\$41	\$55	\$64
	41-55	\$55	\$74	\$83
	56-80	\$69	\$93	\$106
	81-110	\$86	\$116	\$133
	> 110	\$104	\$139	\$160

### Linear Lighting to LED (8' T12)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Type B/C Lamps	ALL	\$4/TLED	\$4/TLED	\$4/TLED
Components	20-55	\$17	\$23	\$26
	56-100	\$24	\$34	\$39
	101-125	\$33	\$44	\$50
	125+	\$38	\$51	\$59
Kits	20-55	\$36	\$48	\$55
	56-100	\$51	\$70	\$81
	101-125	\$68	\$91	\$104
	125+	\$79	\$106	\$123
Fixtures	20-55	\$48	\$64	\$73
	56-100	\$70	\$94	\$108
	101-125	\$91	\$123	\$139
	125+	\$105	\$141	\$163

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### HID Lighting to LED (Metal Halide, High Pressure Sodium, Etc...)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Lamps	10-100	\$23	\$30	\$35
	101-200	\$45	\$61	\$70
	> 200	\$53	\$71	\$81
Kits	10-50	\$26	\$35	\$39
	51-100	\$50	\$68	\$76
	101-200	\$89	\$120	\$136
	201-250	\$119	\$160	\$183
	251-300	\$126	\$173	\$195
	301-350	\$129	\$174	\$199
	351-400	\$136	\$183	\$210
	401-450	\$140	\$189	\$216
> 450	\$156	\$211	\$241	
Fixtures	10-50	\$44	\$58	\$66
	51-100	\$85	\$114	\$130
	101-200	\$154	\$206	\$236
	201-250	\$219	\$294	\$336
	251-300	\$251	\$341	\$388
	301-350	\$281	\$380	\$433
	351-400	\$305	\$413	\$470
	401-450	\$325	\$439	\$500
> 450	\$356	\$481	\$549	

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### Non-Linear Lighting to LED (Incandescent, Halogen, CFL, etc.)

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Kits	5 - 15	\$10	\$14	\$15
	16 - 35	\$24	\$31	\$36
	36 - 55	\$38	\$51	\$59
	56 - 100	\$50	\$66	\$76
	101 - 200	\$89	\$120	\$136
	201 - 250	\$119	\$160	\$183
	251 - 300	\$126	\$173	\$195
	301 - 350	\$129	\$174	\$199
	351 - 400	\$136	\$183	\$210
	401 - 450	\$140	\$189	\$216
> 450	\$156	\$211	\$241	
Fixtures	5 - 15	\$13	\$18	\$19
	16 - 35	\$30	\$39	\$45
	36 - 55	\$48	\$64	\$74
	56 - 100	\$63	\$83	\$95
	101 - 200	\$154	\$206	\$236
	201 - 250	\$219	\$294	\$336
	251 - 300	\$251	\$341	\$388
	301 - 350	\$281	\$380	\$433
	351 - 400	\$305	\$413	\$470
	401 - 450	\$325	\$439	\$500
> 450	\$356	\$481	\$549	

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### Misc. Lighting to LED / Other

	Wattage Reduction / Fixture	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Lamps	5-100	\$9	\$14	\$15
	101-150	\$20	\$28	\$31
	151-200	\$25	\$34	\$39
	201-250	\$29	\$39	\$44
	> 250	\$34	\$45	\$51
Kits	5-100	\$30	\$41	\$48
	101-150	\$63	\$85	\$95
	151-200	\$79	\$106	\$120
	201-250	\$91	\$123	\$139
	> 250	\$105	\$141	\$163
Fixtures	5-100	\$45	\$60	\$69
	101-150	\$94	\$126	\$144
	151-200	\$119	\$160	\$181
	201-250	\$135	\$183	\$208
	> 250	\$158	\$213	\$243
Exit Signs	ALL	\$25/Sign	\$25/Sign	\$25/Sign

### Fixture Removals (non-replaced)

	Type	Tier 1 (< 4,000 hrs/yr.)	Tier 2 (4,000 - 6,000 hrs/yr.)	Tier 3 (> 6,000 hrs/yr.)
Removal	Non-Linear	\$15	\$15	\$15
	Linear	\$20	\$20	\$20
	HID	\$40	\$40	\$40
	Other	\$20	\$20	\$20

# Lighting Incentive Structure

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## Lighting Controls

	Controlled Fixture Wattage	Tier 1	Tier 2	Tier 3
		(< 4,000 hrs/yr.) Incen. Per Fixt / Max per sensor	(4,000 - 6,000 hrs/yr.) Incen. Per Fixt / Max per sensor	(> 6,000 hrs/yr.) Incen. Per Fixt / Max per sensor
<b>Controls - Simple/Binary</b> (ex. Occupancy, Daylight Harvesting)	1-10	\$3 / \$40	\$3 / \$40	\$3 / \$40
	11-20	\$3 / \$40	\$5 / \$40	\$5 / \$40
	21-30	\$5 / \$40	\$6 / \$40	\$7 / \$40
	31-40	\$6 / \$40	\$8 / \$40	\$9 / \$40
	41-50	\$7 / \$40	\$9 / \$40	\$10 / \$40
	51-60	\$8 / \$40	\$11 / \$40	\$12 / \$40
	61-80	\$10 / \$40	\$14 / \$40	\$16 / \$40
	81-100	\$13 / \$40	\$18 / \$40	\$20 / \$40
	100+	\$18 / \$40	\$24 / \$40	\$27 / \$40
<b>Controls - Combination</b> (ex. Occupancy + Daylight Harvesting)	1-10	\$3 / \$60	\$5 / \$60	\$5 / \$60
	11-20	\$6 / \$60	\$8 / \$60	\$11 / \$60
	21-30	\$7 / \$60	\$10 / \$60	\$14 / \$60
	31-40	\$9 / \$60	\$12 / \$60	\$19 / \$60
	41-50	\$11 / \$60	\$15 / \$60	\$22 / \$60
	51-60	\$13 / \$60	\$18 / \$60	\$26 / \$60
	61-80	\$17 / \$60	\$23 / \$60	\$33 / \$60
	81-100	\$22 / \$60	\$29 / \$60	\$43 / \$60
	100+	\$29 / \$60	\$39 / \$60	\$57 / \$60
<b>Controls - Networked</b> (Addressable groups, scheduling, task tuning, etc...)	1-10	\$9	\$12	\$15
	11-20	\$25	\$33	\$38
	21-30	\$37	\$50	\$58
	31-40	\$47	\$65	\$74
	41-50	\$59	\$79	\$90
	51-60	\$61	\$83	\$95
	61-80	\$70	\$94	\$107
	81-100	\$78	\$106	\$120
	100+	\$89	\$121	\$137
<b>Controls - LLLC</b> (DLC Approved, Individually addressable fixtures, scheduling, task tuning, etc...)	1-10	\$11	\$15	\$19
	11-20	\$31	\$41	\$48
	21-30	\$46	\$63	\$73
	31-40	\$59	\$81	\$93
	41-50	\$74	\$99	\$113
	51-60	\$76	\$104	\$119
	61-80	\$88	\$118	\$134
	81-100	\$98	\$133	\$150
	100+	\$111	\$151	\$171