

PUD

TRADE ALLY NEWSLETTER

CONNECTING WITH OUR TRADE ALLIES

June 2021



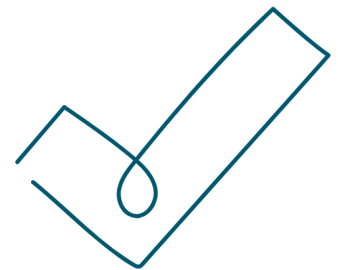
**REGISTERED
TRADE ALLY**

We hope this newsletter finds you and your business safe and looking forward to a return to normal in the latter part of 2021. We thank you for your continued participation and support, we would not achieve our conservation goals without that support! Please continue to reach out with questions, suggestions, or input on our programs. Our goal is continuous improvement in our programs and in support of our Trades Allies.

Program Updates:

COVID-19 Related

- As Washington State moves closer to reopening, safety is the top priority for the District and its customers. Our inspectors do have some leeway for on-site inspections. We encourage any contractors new to the program to call the Energy Advisor line at **425-229-5598**.
- In Lieu of a General Meeting, we will be hosting virtual round tables (by measure type - Heating, Insulation, and Windows) in early July. Look for the Round Table invites in your inboxes this week.
 - Meeting invites will be for 90 minutes (anticipating the meetings will be closer to 60 minutes). I want to allow enough time for questions & answers.
- **Scorecards are being discontinued.** Moving forward, our focus will be on solving issues and partnering with contractors for success.



Training

We offer "**Refresher Trainings**" for our contractors. A shorter "to the point" conversation(s) to educate new hires or solve existing issues. We are happy to help. Our goal is your success in the program! Please reach out if your company wants a refresher training.

Announcements:

SnoPUD joins the Regional Midstream Distributor Program



- Some Heating measures will transition from our current customer “instant” rebate to a Midstream Distributor rebate.
 - Contractors will receive the rebate from participating distributors, who will now collect and report installation and equipment information for eligible measures. Maintaining consistent offerings between Utilities reduces confusion in the marketplace, required paperwork and influences the stocking of high-efficiency products
- Starting July 1, 2021 rebates for Ductless Heat Pumps, Heat Pump Upgrades or Non-Sized HP Conversions will be administered through participating Distributors.
 - Any projects installed after **July 31, 2021** will **not** be eligible for a rebate, through PUD’s Heating Program.
- The overlap of the midstream and our current process will be a topic of the Heating Roundtable. Please email any questions to [John](#) in preparation for that event.
- Commissioning, Controls, and Sizing measure will be removed from the Heating Program **July 1, 2021** due to the lack of use.
- We will continue to offer “instant” rebates and focus our efforts on the higher savings achieved from the Sized ASHP measures.

NEW: *Heating Program Workbook/Application/Sizing Calculator*

- Launching in July (exact date TBD)
- With a more streamlined look and approach, the goal is to help reduce your time spent filling out forms.
- User-friendly sizing calculator that provides feedback about Balance Point and includes more city options for design temperature.
- Data auto-populates to other tabs where appropriate (ex. Homeowner Name, Treated Area, Balance Point), so that information is only entered once.
- PDFs will be available for use in the field (ex. Startup Checklist)
- ‘Check for Completeness’ button that evaluates if required fields are empty to provide the user feedback to complete the application before submitting.
- The new workbook will be posted to the website on June 23rd (we will follow up with an email).

Please [reach out](#) with questions or comments. We're here to help!

Reminder: Photo Verifications

Submittal of photos for verification has been inconsistent. **Beginning July 1, payments on projects with missing photos will be delayed until those photos are received.** Moving forward, the workbook will have a tab with the required photos and examples of those photos for clarification.

- Photos are NOT OPTIONAL and need to be submitted with the application.
- Verify all photos have been taken and are legible, BEFORE leaving the customer's home.
- Submit individual pictures, NOT a collection of pictures, on one sheet.



Accepted

Not Accepted

Welcome to the Network!

- All Climate Inc.
- Cube Insulation LLC
- Service Max Heating
- Five Star Comfort LLC
- Blue Sky Electrical Contracting and Design
- New Heating and Cooling LLC
- Allred Heating and Cooling



Congratulations on completing the training and submitting the paperwork. We look forward to partnering with you moving forward. **Ed & Aaron** are available to assist (on-site if you'd like) with any questions as you get started in the Program. We're here to help!

Contact Information

- **Trade Ally Questions**
 - PUDTradeAlly@snopud.com
 - John Petosa at (425) 783-8254 or (425) 530-6603
- **Program Questions**

- Kevin Watier
 - KJWatier@snopud.com
- **Technical Questions or Support**
 - Call an Energy Advisor at (425) 229-5598
 - ce@snopud.com (non-urgent)
- **Rebate Application Questions and Submittals**
 - ce@snopud.com

If you have any questions about:
Eligibility ...Equipment...Specifications...Sizing Calculator
CALL BEFORE YOU INSTALL: 425-229-5598!

Many thanks!!
We truly appreciate all of the work you do!

