CUSTOMER PROFILE: **Campbell-Nelson Nissan & Volkswagen**

**Cost Savings:** $10,400/yr. (148,000 kWh)

Campbell-Nelson has been in business for over 40 years. Its Edmonds Nissan and Volkswagen dealerships offer new and used cars, a full-service repair shop and a parts department. The family-owned business sits on the Snohomish/King County line, north of Shoreline.

The PUD has worked with Campbell-Nelson on a collection of lighting upgrades both in its service department and throughout the dealerships’ parking lots. The energy-efficiency improvements are one of the first large-scale lighting projects utilizing high-performance T5HO fluorescent lights by businesses in Snohomish County. Moreover, many of the outdoor fixtures are using an innovative format of half-length T5HO lamps (roughly 2 feet instead of 4 feet long) in a “shoebox” type fixture that provides greater durability and less wind-resistance in harsh weather.

Businesses with outdoor parking lots can benefit from a variety of lighting upgrades that reduce energy use and lower bills. Some examples include T5HO linear fluorescent lights, LEDs, induction and electronically ballasted metal halide.

**Interior/Exterior Lighting** – Campbell-Nelson replaced more than 110 lights, including high-wattage metal halide fixtures in its parking lots with T5HO linear fluorescent lights. Other fixtures were replaced, using lower wattage compact fluorescent bulbs.

“We’re not only saving on our energy bill, we’re spending less time replacing burned out lights and we have better quality lighting in our work areas. PUD staff was up-front and on the ball to help us complete the job quickly and easily.”

Kurt Campbell, Owner

To find out how PUD energy professionals can assist you in identifying and managing your next energy project, please contact us today.