2014 Results - Thank You!

Congratulations on a stronger-than-ever year! Together we helped Snohomish County single- and multi-family residents save more than 8.1 million kilowatt hours in 2014. That’s 27% more than in 2013, and it’s enough to power 675 homes for a year. Impressive!

Equally impressive is what this achievement represents in terms of your day-to-day efforts. Contributing to the total were 2,600 installations of energy-efficient windows, heating and insulation, meaning that each of the 70 contractors in the program did an average of 37 jobs.

We look forward to continuing our productive partnership with you in 2015.

Annual Meeting: Feb. 25

Mark your calendar to attend the PUD Registered Contractors Annual Meeting at 8 a.m. Wednesday, Feb. 25, at the Holiday Inn, 3105 Pine St., Everett. We’ll review the results of your hard work last year, hand out some well-deserved awards, and discuss PUD program plans and opportunities for 2015. Please join us and add your voice to the conversation.

We strongly encourage each company to send up to two attendees, making sure to include the person responsible for your company’s participation in the program. Please be sure to register if you plan to attend – we want to have enough seating and breakfast for everyone!

Register at [www.cvent.com/Surveys/Welcome.aspx?\s=dab7aa66-02d9-442a-bb5a-8aa75cc2c30e](http://www.cvent.com/Surveys/Welcome.aspx?\s=dab7aa66-02d9-442a-bb5a-8aa75cc2c30e). Questions? Contact ce@snopud.com.

Performance Scorecards

This year, the PUD will begin sending out contractor-specific Performance Scorecards. They will show how many jobs your company completed, what your pass rate was, and how many minors and remedials were issued on your jobs, broken out by measure type. If your company has received a suspension, you’ll see that, too.

The scorecards will make it easier to track your company's performance and ensure that you’re meeting program requirements. You’ll also be able to identify areas needing improvement before they impact your program standing. Regular performance feedback is also a key component of the Performance Contracting framework that we will be rolling out later this year.

The first scorecard will cover all of 2014, and will be sent to you this month. After that, you’ll receive a report each quarter (in April, July, October and January). Watch for the first one, and let us know what you think!

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Minors & Pass Rates

In our continuing efforts to inspire and recognize the highest quality standards for work done through our program, we will be changing the way the pass rate is calculated, effective April 1, 2015.

Your Pass Rate per job is based on the number of inspections required before the job passes. This hasn’t changed. Under the new policy, however, final inspections that result in a Minor will count against your Pass Rate in a weighted fashion, as one-third of a Remedial (i.e., three Minors equal one Remedial).

**Example:** Contractor ABC completes a job and submits it for inspection. The first inspection yields a Remedial, the second inspection results in a Minor, and on the third inspection, the job gets a Pass.

Today, the Pass Rate for this job is 50%. As of April 1, the Pass Rate for this job will be 43%. Here’s how the Pass Rates in this example are calculated.

**Current Pass Rate:**
# of Jobs Inspected/ # of Inspections to achieve a Pass
(the inspection resulting in a Minor doesn’t count)
Pass rate = 1 job / 2 inspections = 50%

**New Pass Rate:**
# of jobs inspected/ # of inspections to achieve a Pass
(the inspection resulting in a Minor counts as .33)
Pass rate= 1 job / 2.33 inspections = 43%

You can check how many minors your company accrued last year when you get your 2014 Performance Scorecard. The new, weighted Pass Rate calculation will apply to all jobs completed on or after April 1.

Reminder

Just like milk, authorized work has an expiration date. Authorized jobs must be completed within 90 days of the issue date. Remedials and minors must be completed within 30 days of their issue dates. Contractors who exceed these deadlines are subject to an automatic 30-day suspension. Extensions can be requested and must be applied for before the deadline passes. Extension request forms are available at www.snopud.com/tradeallies.

Calendar

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<th>Event</th>
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<tbody>
<tr>
<td>Mar. 6-8</td>
<td>Everett Home &amp; Garden Show <a href="www.everetthomegardenshow.com">www.everetthomegardenshow.com</a></td>
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Thanks for all you do to promote the benefits of energy efficiency to our customers!